

Please rate each of the factors below in terms of value to you on a scale of 1 to 5 (5 = very valuable).

- a. Funding – free up funds for high priority projects and work
- b. Thoroughness – find more cost saving opportunities using thorough TCO best practices
- c. Velocity – implement savings sooner by reducing analysis cycle times
- d. Accuracy – improve the accuracy and completeness of the recommendation
- e. Efficiency – reduce your costs and resources to complete analysis
- f. Range – expand range of considered alternatives to include multi-vendor HW and cloud alternatives
- g. Flexibility – adjust cost and benefit factors dynamically to fit your business
- h. Upgrading – increase performance, capacity and function of your IT systems
- i. Responsibility – reduce your energy consumption and carbon footprint